



# **FOUR CORNERS REGIONAL AIRPORT**

800 Municipal Drive • Farmington, NM 87401-2663

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# **AGENDA**

## City of Farmington Airport Advisory Commission

June 11, 2019



AIRPORT DIVISION; GENERAL SERVICES DEPARTMENT

# A G E N D A

Airport Advisory Commission  
Executive Conference Room – 800 Municipal Drive  
June 11, 2019 at 4:00 p.m.

<b>ITEM</b>		<b>PAGE</b>
1.	Call Meeting to Order	
2.	Approval of Agenda for June 11, 2019	1
3.	Approval of Minutes from the May 14, 2019 Airport Advisory Commission Meeting	2
4.	Operations Report	4
5.	Business from: Chairman Members Staff Floor	
6.	Adjournment	

For information regarding any item scheduled on this Agenda, please contact the Airport Manager's Office at (505) 599-1394.

*ATTENTION PERSONS WITH DISABILITIES: The meeting room and facilities are fully accessible to persons with mobility disabilities. If you plan to attend the meeting and will need an auxiliary aid or service, please contact the City Clerk's Office at 599-1106 or 599-1101 prior to the meeting so that arrangements can be made.*

**M I N U T E S**  
**AIRPORT ADVISORY COMMISSION**  
**May 14, 2019**

The Airport Advisory Commission of the City of Farmington met on Tuesday, May 14, 2019, at 4:00 p.m., in the City of Farmington Executive Conference Room, 800 Municipal Drive, Farmington, New Mexico.

**Members Present:** Richard Neely, Chairman  
Johnny Arrington, Pro-Tem  
Mark Gordon  
Theresa Pacheco  
Ricard Roderick  
Jon Rudolf, Alternate

**Members Absent:** None

**Staff Present:** Mike Lewis, Airport Manager  
Jody Carman, Administrative Aide  
Julie Baird, Assistant City Manager  
Ellen Wayne, Deputy City Attorney

**Others Present:** Felicia Bekis, Atlantic Aviation

**Call to Order**

The AAC meeting was called to order at 4:00 p.m. by Johnny Arrington, there being a quorum present the following proceedings were duly had and taken.

**Approval of the May 14, 2019 Agenda**

Johnny Arrington asked for a motion to approve the agenda for May 14, 2019. He asked if anyone had changes or wanted a discussion. A motion was made by Theresa Pacheco and seconded by Mark Gordon to approve the agenda for May 14, 2019 and passed unanimously by a vote of 6-0.

**Approval of the Minutes from the March 12, 2019, Regular Meeting of the AAC**

Chairman Richard Neely, upon his arrival at 4:04 p.m., asked for a motion to approve the minutes from March 12, 2019. There were no minutes from the April 9, 2109 Airport Advisory Commission meeting needing approval, as there was no quorum in attendance on April 9, 2019. He asked if anyone had any changes or wanted a discussion. A motion was made by Richard Roderick and seconded by Theresa Pacheco, to approve the minutes of the March 12, 2019 regular meeting of the Airport Advisory Commission, and passed unanimously by a vote of 6-0.

**Operations Report**

Mike Lewis presented information from the charts included in the agenda for May 14, 2019.

**Additional Operations Information**

Mike Lewis presented additional operations items as follows:

1. Mike Lewis began with the introduction of Jon Rudolf, the newest Airport Advisory Commission appointee. Mike Lewis presented a brief aviation history of Jon Rudolf's background and extended welcome on behalf of the entire commission.
  
2. Mike Lewis noted the construction process for the runway improvement project is moving forward.

3. Mike reported he is working on a package regarding the coordination of a city ordinance for flying drones within the City of Farmington. Mike is communicating with the tower chief who is familiar with the regulations needed to establish city policies regarding drones. Currently, the only city regulations that exist regarding drones, is for the flying park. New Mexico has no regulations in place yet, and any ordinance created would be unique to the City of Farmington.
4. Airport Maintenance crew will begin prairie dog control, various spring projects as needed, and touch up airfield surface paint, in preparation for the annual FAA inspection.
5. The Gary Mize hangar is installed and nearly complete, however, there are some technical difficulties with hangar door installation. Gary Mize is working with special engineers in order to enable safe and stable construction of the new hangar doors.
6. Mike Lewis notified the commission there would be a Strongman Contest to be held in front of Hangar 9 this weekend, Saturday, May 18, 2019, 8 a.m. to 1:00 p.m. San Juan County was in need of an additional venue to host this event, so Four Corners Regional Airport offered support.
7. Mike Lewis asked if there were any more questions. Richard Neely inquired as to what car companies operated out of the airport terminal. Mike Lewis explained Hertz, Avis, and Budget were the automobile vendors, with Avis and Budget sharing a counter.

**Approval of 2019 Open Meetings Resolution for Four Corners Regional Airport**

Chairman Neely read the resolution setting and establishing a regular meeting day, time and place for the Airport Advisory Commission pursuant to City Council Resolution No. 2013-1466 as ratified. Approval of the Open Meetings Resolution, to keep the meeting day on the 2<sup>nd</sup> Tuesday of each month, passed unanimously by a vote of 6-0.

**Business from the Staff:**

Chairman Richard Neely asked if there were any more questions from staff. There were no questions or comments.

**Business from the Floor:**

Chairman Richard Neely asked if anyone from the floor had something to say. There were no questions or comments.

There being no further business to come before the Commission, the May 14, 2019 meeting was adjourned by Chairman Richard Neely, the motion was made by Richard Roderick and seconded by Mark Gordon at 4:21 p.m.

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Richard Neely – Chairman

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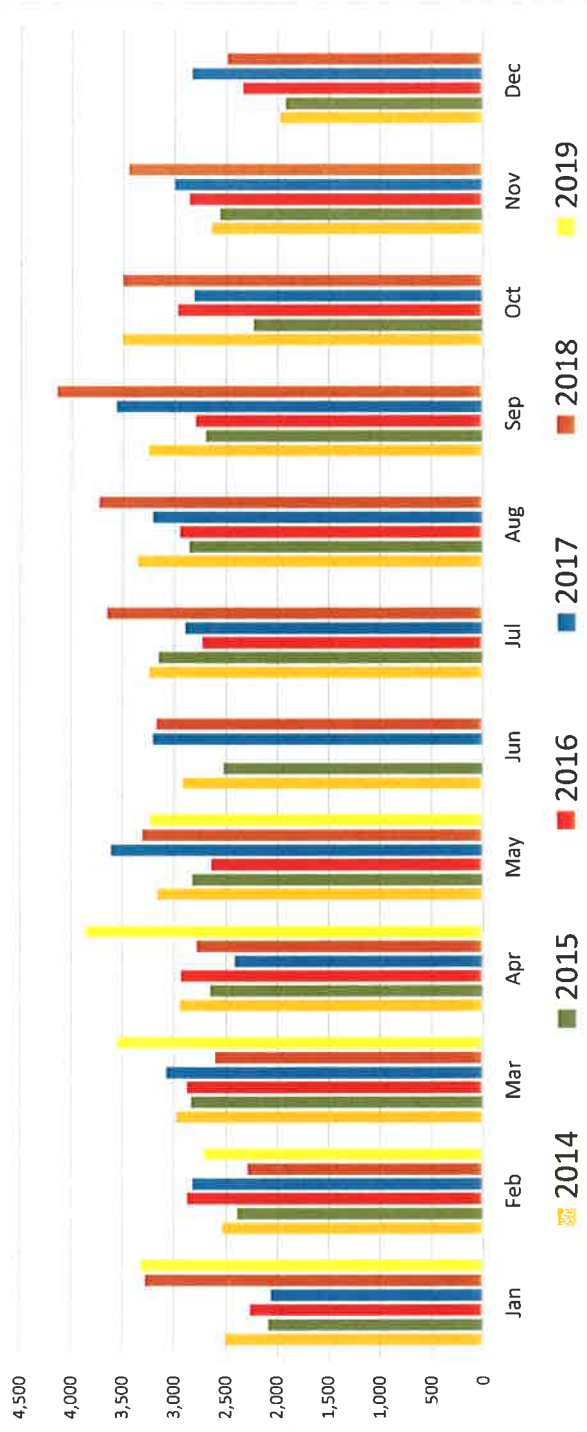
Jody Carman – Administrative Aide

# **OPERATIONS REPORT**

**JUNE 2019**

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
<b>2014</b>	2,505	2,531	2,974	2,942	3,164	2,911	3,241	3,354	3,244	3,500	2,638	1,973
<b>2015</b>	2,086	2,387	2,837	2,651	2,826	2,522	3,154	2,855	2,698	2,230	2,559	1,919
<b>2016</b>	2,256	2,868	2,868	2,930	2,632	0	2,721	2,941	2,786	2,960	2,849	2,330
<b>2017</b>	2,062	2,821	3,077	2,414	3,613	3,207	2,895	3,207	3,561	2,810	3,000	2,830
<b>2018</b>	3,273	2,280	2,599	2,779	3,304	3,169	3,646	3,724	4,137	3,495	3,439	2,479
<b>2019</b>	3,319	2,711	3,544	3,852	3,228	0	0	0	0	0	0	0

### Air Traffic Operations

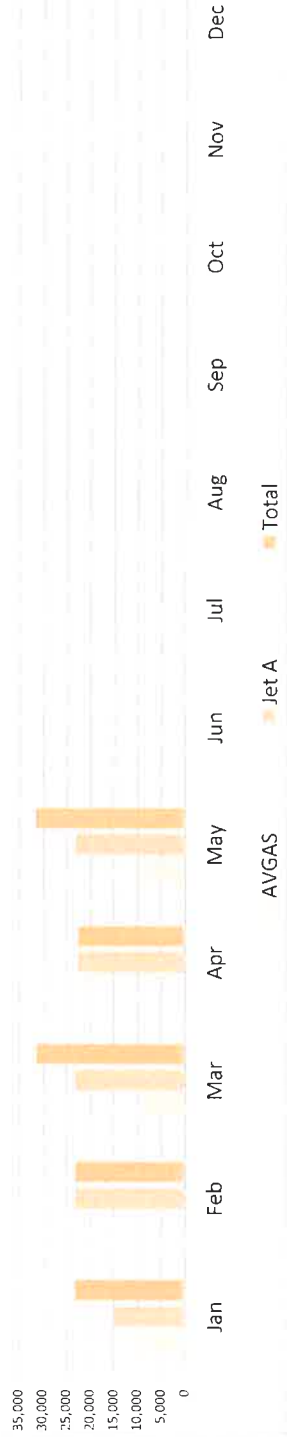


<b>2014</b>	30,404	2014	34,977	2015	30,724	2016	30,141
<b>2017</b>	35,497	2018	38,324	2019	16,654		

## Monthly Fuel Flowage Report (Gallons)

2019	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year Total
AVGAS	8,069	0	8,146	0	8,393								24,608
Jet A	15,141	23,126	23,147	22,566	23,067								107,047
<b>Total</b>	<b>23,210</b>	<b>23,126</b>	<b>31,293</b>	<b>22,566</b>	<b>31,460</b>								<b>131,655</b>

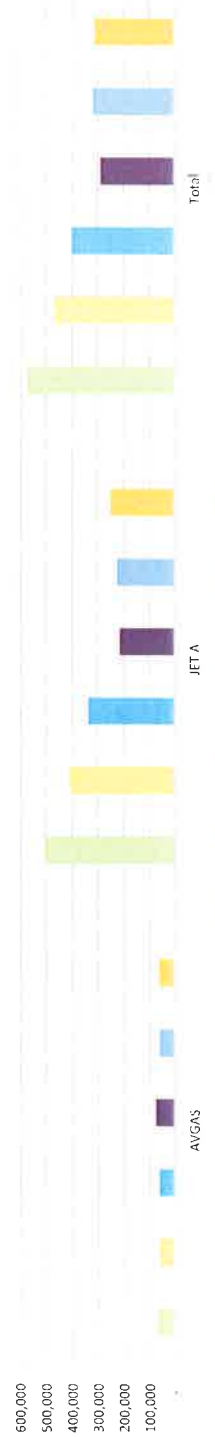
2019 Monthly Fuel Flowage Chart (Gallons)



	January	February	March	April	May	June	July	August	September	October	November	December
<b>2013 AVGAS</b>	0	8,004	0	8,330	3,942	0	8,317	8,284	12,034	0	8,081	8,522
Jet A	48,574	31,912	62,701	23,571	35,093	38,154	39,334	61,966	30,592	54,542	30,769	47,582
<b>2014 AVGAS</b>	8,616	0	0	8,235	8,334	0	0	8,050	0	8,183	8,278	8,511
Jet A	32,360	32,272	40,234	46,879	23,529	39,471	31,479	46,946	15,407	46,535	31,279	20,577
<b>2015 AVGAS</b>	0	0	7,984	5,134	7,883	7,987	8,501	11,901	0	11,733	0	0
Jet A	23,828	15,829	24,165	31,849	30,800	30,570	31,554	31,314	30,997	23,485	30,241	31,430
<b>2016 AVGAS</b>	8,531	0	19,483	0	7,820	8,090	3,933	7,838	8,032	0	10,267	8,008
Jet A	15,806	15,463	75,967	0	15,435	23,564	7,717	23,305	14,882	22,391	7,436	21,463
<b>2017 AVGAS</b>	8,008	0	0	8,001	8,238	8,044	8,322	0	4,122	8,053	0	8,102
Jet A	20,457	21,783	22,717	13,439	20,947	29,117	26,813	22,766	22,521	23,148	15,670	15,763
<b>2018 AVGAS</b>	8,179	997	0	8,121	7,945	0	7,771	7,962	7,933	3,007	8,145	0
Jet A	23,382	23,821	15,625	23,408	7,759	22,660	22,373	20,001	20,296	22,679	30,621	15,330

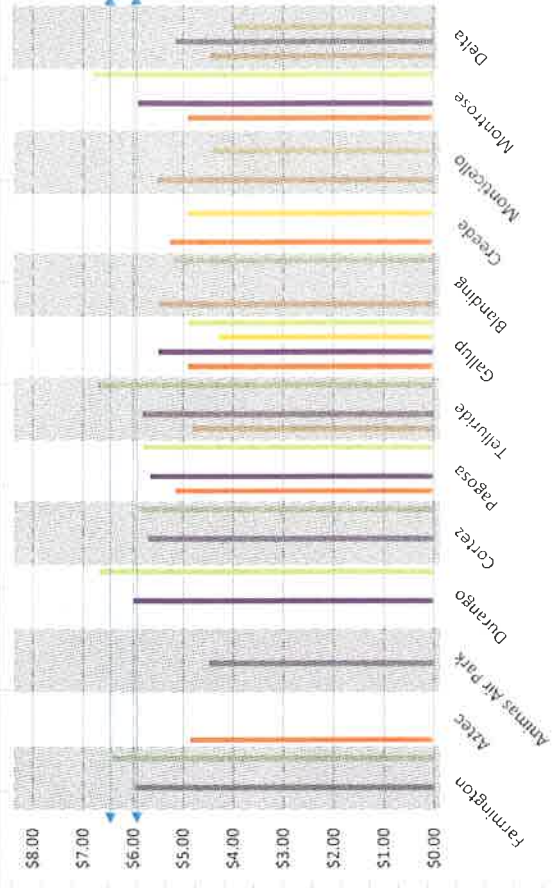
	2013	2014	2015	2016	2017	2018
<b>AVGAS</b>	65,514	58,207	61,133	73,471	60,890	60,060
<b>JET A</b>	504,790	406,968	336,062	212,160	225,141	247,955
<b>Total</b>	<b>570,304</b>	<b>465,175</b>	<b>397,195</b>	<b>285,631</b>	<b>316,031</b>	<b>308,015</b>

Yearly Fuel Flowage Trend



**REGIONAL FUEL PRICING**  
June, 2019 - AirNav.com

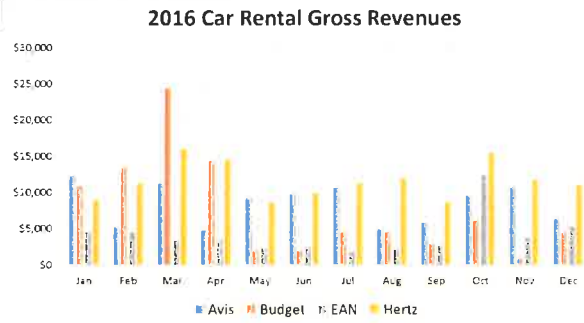
	100 LL SELF serve	100 LL FULL serve	Jet A SELF serve	Jet A FULL serve
<b>Farmington</b>		\$5.96		\$6.42
Difference				
<b>Regional AVG</b>	\$5.03	\$5.52	\$4.39	\$5.99
Difference	\$0.93	\$0.44	\$2.03	\$0.43
<b>Aztec</b>	\$4.85			
Difference	\$1.11			
<b>Animas Air Park</b>		\$4.47		
Difference		\$1.49		
<b>Durango</b>		\$5.98		\$6.68
Difference		\$0.02		\$0.26
<b>Cortez</b>		\$5.70		\$5.87
Difference		\$0.26		\$0.55
<b>Pagosa</b>	\$5.15	\$5.65		\$5.80
Difference	\$0.81	\$0.31		\$0.62
<b>Telluride</b>	\$4.81	\$5.81		\$6.69
Difference	\$1.15	\$0.15		\$0.27
<b>Gallup</b>	\$4.89	\$5.49	\$4.28	\$4.88
Difference	\$1.07	\$0.47	\$2.14	\$1.54
<b>Blanding</b>	\$5.47			\$5.19
Difference	\$0.49			\$1.23
<b>Creede</b>	\$5.25		\$4.90	
Difference	\$0.71		\$1.52	
<b>Monticello</b>	\$5.52		\$4.40	
Difference	\$0.44		\$2.02	
<b>Montrose</b>	\$4.90	\$5.90		\$6.80
Difference	\$1.06	\$0.06		\$0.38
<b>Delta</b>	\$4.45	\$5.15	\$3.99	
Difference	\$1.51	\$0.81	\$2.43	



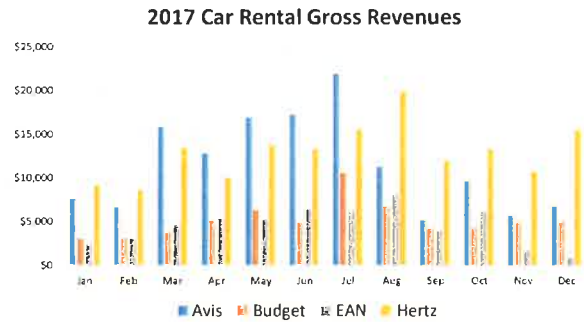


## Car Rental Gross Revenues

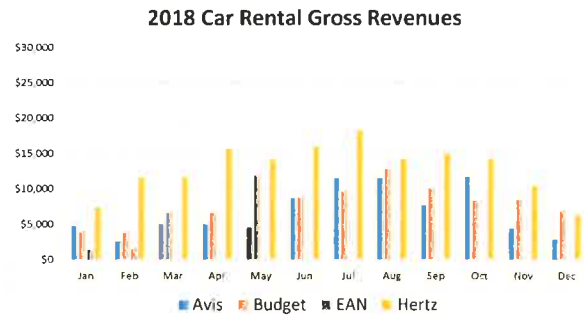
2016	Avis	Budget	EAN	Hertz	Monthly Totals
Jan	\$12,333	\$10,870	\$4,631	\$9,028	\$36,862
Feb	\$5,251	\$13,465	\$4,550	\$11,259	\$34,525
Mar	\$11,261	\$24,369	\$3,518	\$16,020	\$55,168
Apr	\$4,850	\$14,384	\$3,442	\$14,551	\$37,227
May	\$9,216	\$1,986	\$2,437	\$8,638	\$22,277
Jun	\$9,816	\$2,003	\$2,513	\$9,861	\$24,193
Jul	\$10,672	\$4,573	\$1,845	\$11,261	\$28,351
Aug	\$4,954	\$4,573	\$2,257	\$11,981	\$23,765
Sep	\$5,897	\$2,923	\$2,785	\$8,710	\$20,315
Oct	\$9,578	\$6,131	\$12,393	\$15,453	\$43,555
Nov	\$10,730	\$913	\$3,869	\$11,768	\$27,280
Dec	\$6,427	\$4,436	\$5,363	\$11,186	\$27,412
	<b>\$100,985</b>	<b>\$90,626</b>	<b>\$49,603</b>	<b>\$139,716</b>	



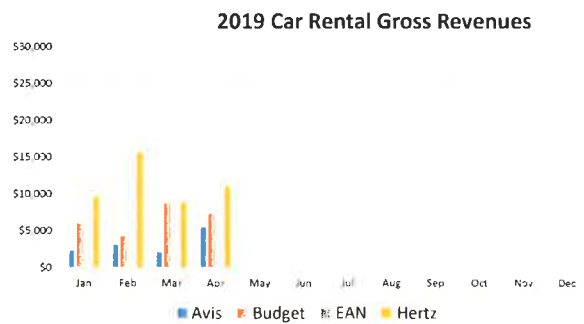
2017	Avis	Budget	EAN	Hertz	Monthly Totals
Jan	\$7,609	\$3,052	\$2,422	\$9,194	\$22,277
Feb	\$6,696	\$3,105	\$3,169	\$8,604	\$21,574
Mar	\$15,889	\$3,742	\$4,682	\$13,394	\$37,707
Apr	\$12,848	\$5,106	\$5,371	\$9,986	\$33,311
May	\$16,912	\$6,301	\$5,258	\$13,745	\$42,216
Jun	\$17,292	\$4,880	\$6,441	\$13,299	\$41,912
Jul	\$21,953	\$10,585	\$6,232	\$15,532	\$54,302
Aug	\$11,314	\$6,726	\$8,082	\$19,827	\$45,949
Sep	\$5,227	\$4,189	\$4,026	\$11,930	\$25,372
Oct	\$9,612	\$4,249	\$6,219	\$13,271	\$33,351
Nov	\$5,725	\$4,876	\$1,731	\$10,671	\$23,003
Dec	\$6,725	\$4,939	\$897	\$15,485	\$28,046
	<b>\$137,802</b>	<b>\$61,750</b>	<b>\$54,530</b>	<b>\$154,938</b>	



2018	Avis	Budget	EAN	Hertz	Monthly Totals
Jan	\$4,872	\$3,955	\$1,592	\$7,385	\$17,804
Feb	\$2,715	\$3,882	\$1,653	\$11,644	\$19,894
Mar	\$5,122	\$6,723	\$0	\$11,716	\$23,561
Apr	\$5,122	\$6,723	\$0	\$15,647	\$27,492
May	\$4,699	\$11,918	\$0	\$14,135	\$30,752
Jun	\$8,803	\$8,800	\$0	\$15,943	\$33,546
Jul	\$11,585	\$9,660	\$0	\$18,297	\$39,542
Aug	\$11,592	\$12,894	\$0	\$14,170	\$38,656
Sep	\$7,802	\$10,092	\$0	\$14,939	\$32,833
Oct	\$11,778	\$8,452	\$0	\$14,263	\$34,493
Nov	\$4,548	\$8,545	\$0	\$10,477	\$23,570
Dec	\$3,027	\$6,882	\$0	\$6,309	\$16,218
	<b>\$81,665</b>	<b>\$98,526</b>	<b>\$3,245</b>	<b>\$154,925</b>	



2019	Avis	Budget	EAN	Hertz	Monthly Totals
Jan	\$2,374	\$6,002		\$9,657	\$18,033
Feb	\$3,083	\$4,266		\$15,673	\$23,022
Mar	\$2,117	\$8,757		\$8,879	\$19,753
Apr	\$5,457	\$7,343		\$11,057	\$23,857
May					\$0
Jun					\$0
Jul					\$0
Aug					\$0
Sep					\$0
Oct					\$0
Nov					\$0
Dec					\$0
	<b>\$13,031</b>	<b>\$26,368</b>	<b>\$0</b>	<b>\$45,266</b>	



# NO WORRIES Total Gross Sales 2017 - 2019

Compared to ZEBRAS Total Gross Sales 2013

	2019 NO WORRIES	2018 NO WORRIES	2017 NO WORRIES	2013 ZEBRAS
Jan	78,428	74,329	78,768	78,032
Feb	75,606	63,743	76,526	76,122
Mar	98,851	92,214	93,996	100,762
Apr	79,586	73,276	93,815	76,036
May		91,388	96,229	79,155
Jun		99,896	99,917	74,843
Jul		90,514	98,353	70,972
Aug		89,183	82,752	86,944
Sep		100,971	100,501	100,379
Oct		90,005	94,438	108,853
Nov		83,068	68,349	95,693
Dec		106,814	92,167	102,835
	<b>332,471</b>	<b>1,055,401</b>	<b>1,075,811</b>	<b>1,050,626</b>

